# Chih-Hung Lin (林志鴻)

Department of Marketing and Logistics Management Southern Taiwan University of Science and

No. 1, Nan-Tai Street, Yungkang Dist., Tainan City 71005, Taiwan

Office L104

**&** 886-6-2533131 ext. 2100

**6** 06-2537622

jhlin@stust.edu.tw



#### Education

Technology

- Ph.D. Department of Transportation and Communication Management, National Cheng-Kung University, Tainan, Taiwan, 2001/7
- M.S. Department of Traffic and Transportation, National Chiao-Tung University, Hsinchu, Taiwan, 1993/6.
- B.S. Department of Mathematics with emphasis on Statistics and Mathematical Methods, TamKang University, Taipei, Taiwan, 1991/06.

# **Area of Specialty**

• Freight Transportation, Vehicle Routing and Scheduling, Transportation System Analysis, Logistics and Supply Chain Management, Fleet management.

# **Academic Experience**

- Dean, office of Academic Affairs, Southern Taiwan University, Tainan, Taiwan, 2018/08 to present.
- Distinguished Professor, Department of Marketing and Logistics Management, Southern Taiwan University, Tainan, Taiwan, 2018/08 to present.
- Professor, Department of Marketing and Logistics Management, Southern Taiwan University, Tainan, Taiwan, 2012/02 to present.
- Chairman, Department of Marketing and Logistics Management, Southern Taiwan University, Tainan, Taiwan, 2011/08 to 2018/07.
- Visiting Scholar, Robert H. Smith School of Business, University of Maryland, College Park, MD, USA, 2005/09 to 2006/08.
- Associate Professor, Department of Marketing and Logistics Management, Southern Taiwan University, Tainan, Taiwan, 2002/02 to 2011/07.
- Assistant Professor, office of Academic Affairs, Southern Taiwan University, Tainan, Taiwan, 2001/08 to 2002/01.
- Lecturer, Department of Business Administrator, Kao-Yuan University of Technology, Kaohsiung, Taiwan, 1993/08 to 2001/07.

#### **Journal Papers**

- 1. Chih-Hung Lin Shin-Horng Chen Chiu-Jung Feng (2019) "A Study of Analyzing the Impact of Information Richness and Brand Awareness on Purchase Intention", Electronic Commerce Studies, Vol.1, No.17, pp.53-82.
- 2. Chih-Hung Lin and Shin-Horng Chen (2018) "The Vehicles Routing Problem of Third Party Logistics in Science Park Full Truck Load and Less than Truck Load", STUST Journal of Humanities and Social Sciences, Vol.3, No.2, pp.34-50.

# **Conference Papers**

- 1. 1.Chih-Hung Lin and Ming Hua Chiang (2021), "Case Analysis of Innovative Product Marketing in the Water Transportation Pipeline Industry-Taking Case Company A as an Example.", 2021 Taiwan Conference on Business and Information, Tainan, Taiwan.
- 2. Chih-Hung Lin and Tsung-I Wu (2020), "Discussion on Marketing Planning of Small and Medium

- Enterprise Construction Companies Taking a Construction Company in Sothern as an Example.", 17th Service Industry Management and Innovation Conference Papers, Tainan, Taiwan.
- 3. Chih-Hung Lin and Chih-Hung Lin (2020), "A study for approach an internship process of university from the north.", 17th Service Industry Management and Innovation Conference Papers, Tainan, Taiwan.
- 4. Chih-Hung Lin and Shih-Hsien Juan (2019), "Discussion on the Development Model of Taiwan Company Investment in Vietnam", 2019 Conference on Marketing Research, Taipei, Taiwan.
- 5. Chih-Hung Lin (2016), "Clustered single-vehicle routing problem with pickup and delivery", Proceedings of the Eighth International Workshop ion Regional Innovation Studies(IWRIS2016), Japan.
- 6. Chih-Hung Lin and Cheng-Zhong Chen (2016), "Taiwan health food industry management discussion Kang Yang biochemical technology (stock) company", 2016 industrial management and information application innovation seminar, Tainan, Taiwan.
- 7. Chih-Hung Lin and Dong-zhan Zhuang(2016), "A Comparative Analysis of the Methods of Contract Management in Convenient Stores Taking F Convenience Store as an Example", 13th Seminar on Service Management and Innovation, Tainan, Taiwan.
- 8. Chih-Hung Lin and Ming-Xian Lin(2016), "Correlations of Convenience Store Field Design and Sales Performance: A Case Study of F Convenience Store", 13th Seminar on Service Management and Innovation, Tainan, Taiwan.
- 9. Chih-Hung Lin and Chun-Tsai Su(2015), "A study to explore the impact factor of car sales to sale cars -A case study of Nandu Motor Co., Ltd", Seventh Southern District Management Master's thesis seminar, Tainan, Taiwan.

#### Dissertation

- Chih-Hung Lin (2001) "The Tractor Routing Problem in Auto-Carrier", Ph.D.National Cheng-Kung University, Tainan, Taiwan.
- Chih-Hung Lin (1993) "A Study on Equivalent Sound Level Prediction Modeland Assessment Indica Tor for Railway Noise", M.S. Thesis National Chiao-Tung University, Tainan, Taiwan.

#### **Books**

• Transportation Network Analysis (Chapter 11), Wu-Nan Publish incorporated company, Taipei, Taiwan, 2002.

# **Professional Certifications**

- 1. Graduation Certificate for Bonded Business Personnel (No. 1020110034), 2013/10/01.
- 2. SOLE-CPL CPL-Level 3-DML (Demonstrated Master Logistician), 2010/10/01.
- 3. ERP Application Engineer for Distribution Module (No.EAE10DS01509), 2010/05/01.
- 4. SOLE-DL Demonstrated Logistician, DL 2009/06/01.
- 5. CILT-Foundation Certificate in Logistics (No.S017563), 2007/12/01.
- 6. Internet and Computing Core Certifications (No. KEDIT-wsSm), 2007/11/01.

# **Professional Experience**

- 1. Asia Taiwanese Chambers of Commerce to director (2014/07 to present)
- 2. Thai-Taiwan Business Association (TTBA) to consultant (2013/05 to present)
- 3. Wu-song MRT Company to consultant (2013/01-2014/08/31)
- 4. Weimar Marketing Co., Ltd. to consultant (2014/04 to present)
- 5. Counselor for the ARTC(2012/01 to present)
- 6. Counselor for the Ministry of Labor's small manpower improvement plan (2014/01-2016/12)
- 7. Registrar Section leader to Kao Yuan University (1994/02-1997/01)

### **Grants**

1. 1.Ministry of Education helps universities and colleges to handle COVID-19 impacting students

- study situation project., 35001090142-EDU, \$367,259, 2020/01/15~2021/07/31.
- 2. 2.Ministry of Education helps universities and colleges to handle COVID-19 impacting students study situation project., 35001090143-EDU, \$1,800,000, 2020/01/15~2021/07/31.
- 3. 3.109 Academic Year Nan Jeon University of Science And Technology Student Placement Program, 35001090134-EDU, \$2,176,438, 2020/08/01~2021/07/31.
- 4. 108 Academic Year Nan Jeon University of Science And Technology Student Placement Program (2), 35001080325-EDU, \$1,796,815, 2019/09/01~2020/07/31.
- 5. 108 Academic Year Nan Jeon University of Science And Technology Student Placement Program, 35001080302-EDU, \$1,684,493, 2019/09/01~2020/07/31.
- 6. 108 Academic Year Nan Jeon University of Science And Technology Student Placement Program (3) ,35001080335-EDU, \$391,558 , 2019/08/01~2020/07/31.
- 7. 108 Academic Year "Production And Cooperation Work Plan" -Operation and Management Service Class, 35001080151-EDU, \$550,000 , 2019/08/01~2023/07/31.
- 8. 108 Academic Year The New Southbound Learn to Build A Dream-Vietnam Sheang Lih Cycle Ind. Co., Ltd Practic Program, 35001080171-EDU, \$168,000, 2019/06/01~2020/12/31.
- 9. 107 "Industrial College Project" Chain Footwear Retail Channel Management Industry Course, D0001070118-EDU-2, \$770,000, the Ministry of Education, 2018/08/01~2019/07/31.
- 10. 107 production and cooperation work plan marketing circulation service for classes, 35001070102-EDU, \$330,000 , the Ministry of Education , 2018/07/01~2019/07/31.
- 11. Vietnam Enli Industrial Co., Ltd. Internship Program, P0001070112-EDU-5, \$96,000, the Ministry of Education, 2018/06/01~2019/12/3.
- 12. Japan Xinyifeng Co., Ltd. Internship Program, P0001070111-EDU-9, \$83,400, 2018/6/1~2019/12/31.
- 13. Marketing Circulation Service Classes, 791060118GP-2, \$750,000, 2017/07/01~2018/08/3.
- 14. 106 Academic Year Production And Cooperation Work Plan Marketing Circulation Service Classes, 731060119-GP-1, \$330,000 , 2017/07/01~2022/07/31.
- 15. Japan Corporation Shallow Mine Farm Production And Training Internship Program, 781060109-GP-3, \$319,200, 2017/06/01~2018/12/31.
- 16. Thailand UnionTech International Marketing Internship Program, 781060110-GP-4, \$192,000, 2017/06/01~2018/12/31.
- 17. Tainan City, Southeast Asia Investment Survey Commissioned Services, 341050195-GP, \$440,000, the Tainan City Government EDB, 2016/10/20~2017/05/31.
- 18. Ministry of Education the university of manchester practical training course, 341050191-GP, \$87,802,  $2016/09/02^2016/09/25$ .
- 19. 104 Years of Annual Industrial College Program Operations Marketing Credit Program (2 years), 341050168-GP, \$330,000, 2016/08/01~2017/07/31.
- 20. 105 academic year subsidy for tertiary institutions, the employment course and the common core function course the chain of wisdom management course, 131050134-GP-3, \$750,000, Ministry of Education, 2016/07/01~2017/08/31.
- 21. Ministry of Education Commission To National Kaohsiung First University of Science and Technology Productivity 4.0 of Business Services Enhance Human Resources, 51050070-GP, \$141,900, 2016/01/01~2016/06/30.
- 22. 104 Years of Industrial College Project Operations Marketing Credit Program, 721040135-GP-2, \$445,000, 2015/08/01~2016/07/31.
- 23. 103 production and cooperation work plan the opening application circulation marketing retail services for students, 251040041-GP, \$330,000, 2015/07/01~2016/07/31.
- 24. 104 annual hai Dream Project Singapore overseas retail marketing practical skills Integration Management Internship, 431040081-GP-9, \$67,993, the Ministry of Education, 2015/06/01~2017/12/31.

# **Entrusted Practical Projects**

1. SANG MAO ENTERPRISE CO., LTD Human Resource Improvement Guidance Program,

- 35001091001, \$198,000, 2020/03/01~2021/07/31.
- 2. 2.TOYO AUTOMATION CO., LTD Human Resource Improvement Guidance Program, 35001091002, \$654,000, 2020/04/01~2021/07/31.
- 3. 3.TAIWAN BIFIDO FOODS INC.Human Resource Improvement Guidance Program, 35001100192, \$180,000 , 2020/06/01~2021/07/31.
- 4. TOYO AUTOMATION CO., LTD Human Resource Improvement Guidance Program, 35001080259, \$342,000, 2019/06/01~2020/05/31.
- 5. Nan I Book Enterprise Co., Ltd. Marking Planning Guidance Program, 35001080257, \$105,000, 2019/04/01~2020/06/30.
- 6. TAIWAN BIFIDO FOODS INC. Human Resource Improvement Guidance Program, 35001080258, \$250,000, 2019/04/01~2020/05/31.
- 7. Nan I Book Enterprise Co., Ltd.Human Resource Improvement Guidance Program, 35001080256, \$288,000, 2019/04/01~2020/06/30.
- 8. HAN TAI TECHNOLOGY Co.,Ltd.Human Resource Improvement Guidance Program, 35001070353, \$201,600, 2018/06/01~2019/05/31.
- 9. SOREX WELDING CO., LTD.Human Resource Improvement Guidance Program, 35001070354, \$211,200, 2018/06/01~2019/05/31.
- 10. CITIC Human Resources Management Consulting Co., Ltd. Human Resource Improvement Guidance Program, 35001070365, \$24,000, 2018/06/01~2019/05/31.
- 11. TOYO AUTOMATION CO., LTDHuman Resource Improvement Guidance Program, 35001070366, \$249,600, 2018/06/01~2019/05/31.
- 12. Confinement To Take Care Of Personnel Entrepreneurship Training Class Third Period, 341060217, \$573,900, 2017/12/01~2018/07/31.
- 13. Lactation Health Teacher Professional Courses Fourth period, 341060218, \$576,700, 2017/10/01~2018/05/31.
- 14. Social work division class 4, 341060461, \$340,400, 2017/07/01~2017/12/31.
- 15. Wen-Hong International Limited Human Resources Promotion Counseling Program, 341060434, \$249,600, 2017/06/01~2017/12/31.
- 16. Bonded Warehouse, Logistics Center and Duty Free Shop Licensing Course, 341060096, \$75,400 , 2017/05/01~2017/10/31.
- 17. AEO Quality Enterprise Safety Certification Specialist Licensing Course, 341060095, \$67,200, 2017/04/01~2017/09/30.
- 18. Tai Leung International Trading Co. Ltd. Lethalist Teacher Professional Training Class, 341060007, \$576,900, 2017/03/01~2017/05/30.
- 19. Confinement To Take Care of Personnel Entrepreneurship Training Class, 341060014, \$482,000 , 2017/02/01~2017/07/30.
- 20. Social work division class 2, 341060106, \$364,000, 2017/01/01~2017/04/05.
- 21. Tai Leung International Trading Co. Ltd. Traditional Massage Staff, 341050380, \$1,167,000, 2016/12/11~2017/03/30.
- 22. Bonded Warehouse, Logistics Center and Duty Free Shop Licensing Course, 341050455, \$124,400, 2016/0/01~2016/12/31.
- 23. AEO Quality Assurance Certificate for Certified Personnel, 341050495, \$81,500,  $2016/08/01^2016/12/31$ .
- 24. Tai Leung International Trading Co. Ltd. Lethalist Teacher Professional Training Class, 341050253, \$540,800, 2016/08/01~2016/09/30.
- 25. Taiwan International Human Resources Integration Care Association Professional Talent Cultivation Program (1) Confinement Career Training Course, 341050149, \$425,000, 2016/06/01~2016/07/30.
- 26. Taiwan International Human Resource Integrated Care Association Professional Talent Cultivation Program Professional Training Program for Lactation Teachers, 341050008, \$801,090, 2016/01/01~2016/04/10.

# **Honors and Awards**

- 1. 104 Ministry of Education Senior excellent reward, Game: Sever 20 Year, Date: 2015/09.
- 2. 2012 Southern Taiwan University of Science and senior expiry excellent teacher for 10 years.
- 3. Instructs the student to attend the competition, Game: Kaohsiung HKUST second tertiary Innovation and Entrepreneurship competition plan, Student: Yong-En Zheng, Jia-hui Liao, Wen-Ching Chen, Zheng-Ying Wu, Date: 2014/11.
- 4. Instructs the student to attend the competition, Game: 2014 Industrial Management & Information Technology Innovation Seminar, Student: I-Ru Zheng, Ranking: 2th place, Date: 2014/11.
- 5. Instructs the student to attend the competition, Game: 2014 Vocational Schools in thematic contest Vanung University, Student: Yi –Qian Dai, Ranking: 3rd place, Date: 2014/11.
- 6. Instructs the student to attend the competition, Game: South Taiwan University of Science and Technology 2014 campus venture capital fund, Student: Hsin-Tung Sun, Wen-Ching Chen, Chiao-Min Chang, Hsing-Ya Fang, Huan-Ting Pang, Ranking: Judges' list award, Date: 2014/11.
- 7. Instructs the student to attend the competition, Game: 2014 Industrial Management & Information Technology Innovation Seminar, Student: Xin-Hua Chen, Wei-Yi Liao, Shi-Ting Wang, Jia-Qi Lin, Wei-Zhi Zhang, Date: 2014/07.
- 8. Instructs the student to attend the competition, Game: 2014 National cocoon creative marketing story contest, Student: Wei-Yi Liao, Shi-Ting Wang, Jia-Qi Lin, Wei-Zhi Zhang, Ranking: 3 place, Date: 2014/05.
- 9. Instructs the student to attend the competition, Game: Maxxis is the new national management practices thematic contest, Student: Yi –Ting Liang, Yi-Ping Chen, Ting-Song Guo, Zong-Xin Ye, Date: 2014/04.
- 10. Instructs the student to attend the competition, Game: Maxxis is the new national management practices thematic contest, Student: Yi –Ting Liang, Yi-Ping Chen, Ting-Song Guo, Zong-Xin Ye, Ranking: Semifinals Entry prove, Date: 2014/05.
- 11. Instructs the student to attend the competition, Game: The first national universities Innovation and Venture Competition, Student: Ruo-Yi Huang, Ya-Hui Li, Wan-Ru Guo, Yi-xin Ye, Ranking: excellent, Date: 2013/11.
- 12. Instructs the student to attend the competition, Game: 101 school year internship Daren finals, Date: 2013/11.
- 13. Instructs the student to attend the competition, Game: 1st IEIT National Colleges and Universities Innovation and Entrepreneurship Planning Competition, Student: Ruo-Yi Huang, Ya-Hui Li, Wan-Ru Guo, Yi-xin Ye, Ranking: excellent, Date: 2013/11.
- 14. Instructs the student to attend the competition, Game: 2013 Taiwan Business and Management and Information Seminar, Student: Kuo-Chun Huang, Hsiu-Ya Cheng, Shu-Ning Yang, Ranking: excellent, Date: 2013/05.
- 15. Instructs the student to attend the competition, Game:2013 Ambitions Creative Competition, Student: Ruo-Yi Huang, Ya-Hui Li, Wan-Ru Guo, Yi-xin Ye, Ranking: excellent, Date: 2013/05.
- 16. Instructs the student to attend the competition, Game: 101 school year internship Daren finals, Student: I-Lan Wang, Ranking: 2 place, Date: 2013/05.
- 17. Instructs the student to attend the competition, Game: 101 Academic Year Practice Master Finals, Student: Hsuan Chen, Ranking: 3 place, Date: 2013/04.
- 18. Instructs the student to attend the competition, Game: 16th National Management Practices thematic guidance contest entries, Student: Jo-I Huang, Ya-Hui Li, Wan-Ju Kuo, I-Hsin Yeh, Ranking: preliminary entry prove, Date: 2013/04.
- 19. Instructs the student to attend the competition, Game: 16th National Management Practices thematic guidance contest entries, Student: Xiu-Ya Zheng, Shu-Ning Yang, Bi-Juan Cao, Guo-Jjun Huang, Yi-Jie Pan, Ranking:preliminary entry prove, Date: 2013/04.
- 20. Instructs the student to attend the competition, Game: First National Daya family Creative Product Design Competition, Team:Beats and thunder, Student: Chun-Wei Huang, Chia-Pin Li,

- Kuan-Fu Liu, Ranking: Creative Awards, Date: 2012/12.
- 21. Reward for Sever Excellent Senior Teachers (101 Academic Year), Game: Sever 10 Years, Date: 2012/12.
- 22. Instructs the student to attend the competition, Game: 101 years of innovation business model to explore the e-commerce industry cooperation Case Competition, Student: Xiu-Ya Zheng, Shu-Ning Yang, Bi-Juan Cao, Guo-Jun Huang, Yi-Jie Pan, Ranking: excellent, Date: 2012/11.
- 23. Instructs the student to attend the competition, Game: First National Daya family Creative Product Design Competition, Team: Cups, Ranking: Entry prove, Date: 2012/11.
- 24. Instructs the student to attend the competition, Game: First National Daya family Creative Product Design Competition, Team: Lizard Mother, Ranking: Entry prove, Date: 2012/11.
- 25. Instructs the student to attend the competition, Game: First National Daya family Creative Product Design Competition, Team: Meng as the haunt, Ranking: Entry prove, Date: 2012/11.
- 26. Instructs the student to attend the competition, Game: 2012 College of Business and Management Student Special production competition, Student: Jia -Yi Tu, Tzu-Han Chen, Nai-Wei Ye, Jin-Ling Li, Chen-Ann Yu, Ranking: 2 place, Date: 2012/04.
- 27. Instructs the student to attend the competition, Game: 15th National Management Practices thematic contest, Student: Jia -Yi Tu, Tzu-Han Chen, Nai-Wei Ye, Li Jin-Ling, Chen-Ann Yu, Ranking: Entry prove, Date: 2012/04.
- 28. Instructs the student to attend the competition, Game: 15th National Management Practices thematic contest, Student: Si-Hao Huang, Pei –Zhen Jiang, Ranking:Entry prove, Date: 2012/04.
- 29. Instructs the student to attend the competition, Game: VAT patent research results show contest, Student: Jia -Yi Tu, Tzu-Han Chen, Nai-Wei Ye, Li Jin-ILing, Chen-Ann Yu, Ranking: Finalist, Date: 2012/03.
- 30. Senior excellent reward (100 Year), Game: Sever 10 Years, Date: 2011/12.
- 31. Instructs the student to attend the competition, Game: 2011 Patent R&D Achievement Value-added Competition Exhibition, Student: Chia-I Tu, Tzu-Han Chen, Nai-Wei Yeh, Chin-Ling Li, Cheng-An Yu, Ranking: excellent, Date: 2011/12.
- 32. Instructs the student to attend the competition, Game: Production And Cooperation Work Plan Business model conception, Student: Nai-Wei Yeh, Tzu-Han Chen, Ting-Yun Yang, Chin-Ling Li, I-Hsien Lin, Chia-I Tu, I-Ling Chen, Ranking: excellent, Date: 2011/11.
- 33. Instructs the student to attend the competition, Game: 2011 Southern Taiwan University of Science and Technology Business Administration College Creative Competition, Student: Ssu-Hao Huang, Pei-Chen Chiang, An-Ti Li, Ranking: 3 place, Date: 2011/09.
- 34. Senior excellent reward (100 Year), Game: Serve 10 Years, Date: 2011/09.
- 35. Senior excellent reward (99 Academic Year), Game: Teaching Excellence Awards, Date: 2011/09.
- 36. Instructs the student to attend the competition, Game: 2011 The 14th National Business Management Practice Competition, Student: Wen-I Kuo, Yu-Ting Hsia, Shih-Yu Huang, Chun-Pi Chang, Ranking: 3 place, Date: 2011/05.
- 37. Senior excellent reward (98 Academic Year), Game: School-level teaching award, Date: 2010/09.
- 38. Instructs the student to attend the competition, Game: 2010 The 13th National Business Management Practice Competition, Student: Chi-Han Liu, Yang-Chih Yeh, Hung-I Tseng, Chou-Yu Yao, Ranking: honorable mention, Date: 2010/05.
- 39. Instructs the student to attend the competition, Game: 2010 School of Business Management Student Special Production Competition, Student: Yang-Chih Yeh, Hung-I Tseng, Chou-Yu Yao, Chi-Han Liu, Ranking: honorable mention, Date: 2010/04.
- 40. Instructs the student to attend the competition, Game: 2010 Dream take off creative innovation competition, Student: Shu-Jung Hsieh, Chia-Ling Tsai, Ranking: honorable mention, Date: 2010/04.
- 41. Instructs the student to attend the competition, Game: 2009 Nationwide Management Practice Thematic Contest, Student: Hui-Chun Chen, Hui-Chun Huang, Ya-Wen Chen, Chien-Yin Ou, Shu-Han Chang, Nai-Hsuan Wang, Ranking: honorable mention, Date: 2009/05.

- 42. Instructs the student to attend the competition, Game: College of Business and Management students senior project making competition, Student: Nai-Hsuan Wang, Hui-Chun Chen, Hui-Chun Huang, Ya-Wen Chen, Chien-Yin Ou, Shu-Han Chang, Ranking: 1 place, Date: 2009/03.
- 43. Instructs the student to attend the competition, Game: College of Business and Management students senior project making competition, Student: Chiao-I Hsu, Shih-Ting Wang, Min-Shu Huang, Ranking: honorable mention, Date: 2008/05.
- 44. Award for Outstanding Graduate Student Mentoring (The First Semester of 92 Academic Year), Date: 2004/02.
- 45. Instructs the student to attend the competition, Game: DHL Supply Chain Management Paper Award, Student: Chun-I Chen, Chin-Chia Hsu, Ranking: winning, Date: 2003/10.